



**MAKING THE INTERNATIONAL AIRPORT
MORE EXPORT FRIENDLY**

BY


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➤ INTRODUCTION

➤ The **Nigerian Export Promotion Council (NEPC)** as a Federal Government Agency, was established by Decree 26 of 1976 with subsequent amendments in 1986 and 1992 to perform the following key functions:

- **Promote the development and diversification of Nigeria's export trade.**
- **Assist in promoting the development of export-oriented industries.**
- **Play a leading role in the creation of export incentives to support the export sector**



- **VISION;** To Make The World A Market Place For Nigerian Non-oil Products.
- **MISSION;** To Spearhead The Diversification Of The Nigerian Economy By Expanding And Increasing Non-oil Exports For Sustainable And Inclusive Economic Growth.



What is Export?

- **Define Export**
 - a function of international trade whereby goods and services produced in one country are shipped or air freighted to another country for sale or trading purposes



AIRPORTS AND TRADE FACILITATION

- Airports play a significant role in globalization, connecting cities and countries. Airports are a major part of a country's infrastructure and foster economic activities by encouraging international commerce and tourism and generating employment.
- Airports facilitate the fast movement of man and materials, thereby fostering trade and commerce



The header of the slide features a world map on the left and the NEPC (Nigerian Export Prohibition Council) logo on the right. The logo consists of the letters 'NEPC' in a stylized font, with 'NIGERIAN EXPORT PROHIBITION COUNCIL' written below it. The background of the header is a collage of country names including Australia, Japan, Korea, Canada, South Africa, Israel, USA, and others.

Goods Mostly carried Through Airfreighting

- Urgent goods
- Spare parts for vehicles and aerospace industry
- Perishable food and Plants
- Materials for fairs and events
- Drugs, vaccines and pharmaceutical products
- Live animals
- Luxury products and Artworks



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HINDRANCE TO EXPORT FRIENDLY AIRPORTS

- Inadequate infrastructure to aid easy movement of goods/preserve some perishables at the airports
- Inefficient operations/poorly trained personnel
- Heavy-handed inspections and audits by different government agencies



HINDRANCE TO EXPORT FRIENDLY AIRPORTS - CONT'D

- High operating cost of airlines: aviation taxes and fees, fuel, insurance, maintenance ,training of personnel
- Handling of air freight
- High air fare for cargo customers.
- Runway, Taxiway, Parking, Ground handling equipment, storage facilities



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1. **Digitalisation:** The air cargo industry is full of manual processes. IATA has the e-freight initiative, which Involves three types of electronic documents: custom, transport, and commercial and special cargo. The initiative has been supporting the adoption of the Electronic Air Waybill (e-AWB)



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- CONT'D

2. Airport Cargo Community Systems (ACCS):

- ✓ Another great example of collaborative solutions using digital technology is the emergence of the ACCS. Basically, an ACCS is a digital information platform that cuts down on paperwork and duplicated data and that allows all community members to interface seamlessly.



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- CONT'D


3. Digital air freight corridors : The aim is to improve shipment visibility and to optimize the flow of cargo data between two countries or even two airport communities. All stakeholders in the supply chain would benefit, but it does require a large dose of collaboration and trust. This would ensure added connectivity as a gateway to faster and more reliable just-in-time deliveries.



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4. PROVISION OF EQUIPMENT LIKE REEFER CONTAINER: They are typically large fridges with the capacity to control the temperature. This makes them ideal for exporting perishables and frozen foods such as vegetables, fruits, meat, fish, seafood, dairy and non-food products like flowers, pharmaceuticals etc. Reefer containers are used for perishable or frozen goods.



- ***Packing and packaging(Tips)***
 - Determine how products can be efficiently packed.
 - Packaging should protect products adequately during airfreighting.
 - Ensure that there is extra
 - protection for vulnerable parts of
 - a product.



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- **Packing and packaging - current position**



A photograph showing a large pile of fresh produce, including tomatoes, cucumbers, and leafy greens, scattered on a dark surface, representing the current state of packing.




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- **Packing and packaging - Next Level**



A photograph of a clean, organized storage room. Produce is neatly packed into yellow and blue crates and stacked on pallets. The room has white walls, a concrete floor, and ceiling lights.



• Packing and packaging - Next Level (cont'd)

- Activities such as receiving, sorting, washing, drying, bunching, grading, weighing, packaging, boxing and cold room storage should be strengthened and based on standard practices.



**PACKAGING FOR EXPORT TO UK- BUBEZ FOODS LTD.(7/10/2020)
(PAP or "Ogi")**





PACKAGING FOR EXPORT TO THE UK - BUBEZ FOODS LTD.(PAP or “Ogi”) AIRFREIGHTED BY FOB GLOBAL LOGISTICS LTD, LAGOS: 7th October, 2020



PACKAGING FOR EXPORT- (MANGOES)



Export ready pineapples from San Carlos farm in ENUGU



RECOMMENDATIONS FOR INCREASING EFFICIENCY OF SERVICE DELIVERY AND MAKING THE AIRPORTS MORE EXPORT FRIENDLY




WHAT ARE YOUR EXPECTATIONS IN MAKING OUR AIRPORTS MORE EXPORT FRIENDLY FROM THE REALITY ON GROUND SHOWN IN THE SLIDES ABOVE?



RECOMMENDATIONS FOR INCREASING EFFICIENCY OF SERVICE DELIVERY AND MAKING THE AIRPORTS MORE EXPORT FRIENDLY – cont'd

- ❖ BE WARM, COURTEOUS, FRIENDLY, SMILING TO MAKE EXPORTERS RELAX.
- ❖ CREATE FEEDBACK MECHANISM TO MEASURE EFFICIENCY OF SERVICE DELIVERY FROM EXPORTERS VIEWPOINT
- ❖ APPRECIATE YOUR STAFF, OFFICE ASSISTANTS, CLEANERS, GARDENERS AND GATEMEN. THEY ARE ALL IMPORTANT IN THE CHAIN TO ENSURE A MORE EXPORT FRIENDLY AIRPORTS.



CONCLUSION

- For more information and further advice on **NEPC** activities please check the website below and e-mail your request accordingly;-
- ✓ Website; www.nepc.gov.ng
- ✓ E-mail: info@nepc.gov.ng
- **THANK YOU:**

